

\_ED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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### ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section N Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	VING <u>01/01/01</u>	AND ENDING _	12/31/1
	MM/DD/YY		MM/ND/YY
		** •	* **
	A. REGISTRANT IDENTIF	ICATION	
NAME OF BROKER-DEALER:			
Trans Securities, Inc.			OFFICIAL USE ONLY
			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE C	F BUSINESS: (Do not use P.O.	Box No.)	
161 East Avenue - Suite 104			
	(No. and Street)		
Norwalk	СТ		06851
(City)	(State)		(Zip Code)
John Butler			203-866-2569 Area Code — Telephone No.)
В	. ACCOUNTANT IDENTI	FICATION	PROCESSED
INDEPENDENT PUBLIC ACCOUNT	ANT whose opinion is contained	in this Report*	MAR 2 2 2002
Reynolds & Rowella, LLP			TUMSON Y
	(Name — if individual, state last, first, m	iddle name)	FINANCIAL
90 Grove Street - Suite 101	Ridgefield (City)	CT	06877
(Address)	(Čity)	(State)	Zip Code)
CHECK ONE:    Certified Public Accountant   Public Accountant   Accountant not resident in	United States or any of its posse		3/21/09 Man
			•

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

ı, John Butler	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statement and supporting schee	
Trans Securities, Inc.	as of
12/31 , 19x 2001 are true and correct. I further swear (or affi	
nor any partner, proprietor, principal officer or director has any proprietary interest in any acc	
a customer, except as follows:	
	· · · · · · · · · · · · · · · · · · ·
	·
	D
	Signature
A RESI	DENT
	Title
1 C. H. M. S. H.	
Notary Public	
This report ** contains (check all applicable horse):	
This report** contains (check all applicable boxes):  [X] (a) Facing page.	
(b) Statement of Financial Condition.	•
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capit (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	ital.
``	
(g) Computation of Net Capital	•
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.	test II. J. Delle 16-2 1 and the
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Cap	
Computation for Determination of the Reserve Requirements Under Exhibit A of Ri  (k) A Reconciliation between the audited and unaudited Statements of Financial Condition	
solidation.	TIME TOPOGE TO METHOD OF COM
(l) An Oath or Affirmation.	
(l) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to exist or found to have existed since	the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).

TRANS SECURITIES, INC.
FINANCIAL STATEMENTS
FOR THE YEARS ENDED
DECEMBER 31, 2001 AND DECEMBER 31, 2000

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Partners:

Thomas F. Reynolds, CPA Frank A. Rowella, Jr., CPA Steven I. Risbridger, CPA Principal, Richard J. Proctor, CPA, CVA, CGFM

#### INDEPENDENT AUDITOR'S REPORT

To the Stockholder Trans Securities, Inc.

We have audited the accompanying balance sheets of Trans Securities, Inc. (an S Corporation) as of December 31, 2001 and December 31, 2000, and the related statements of loss, changes in stockholder's equity, and cash flows for the years ended December 31, 2001 and December 31, 2000, that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Trans Securities, Inc. as of December 31, 2001 and December 31, 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 and 2 on pages viii and ix is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Reynolds & Rowella, LLP

Ridgefield, Connecticut February 18, 2002

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e-mail address: info@reynoldsrowella.com

**EXHIBIT A** 

## TRANS SECURITIES, INC. BALANCE SHEETS DECEMBER 31, 2001 AND DECEMBER 31, 2000

	2001	2000
ASSETS		
Cash Receivable from afiliated company Other assets	\$ 308,185 11,981 32,213	\$ 36,211 11,981 29,800
TOTAL ASSETS	\$ 352,379	\$ 77,992
LIABILITIES AND STOCKHOLDER'	' <u>S EQUITY</u>	
LIABILITIES		
Accounts payable	\$ 2,333	\$ 2,963
STOCKHOLDER'S EQUITY Common stock, no par value, 5,000 shares authorized,		
5,000 shares issues and outstanding	6,000	6,000
Additional paid in capital	401,879	106,552
Accumulated deficit	(57,833)	(37,523)
Total stockholder's equity	350,046	75,029
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ 352,379	\$ 77,992

The accompanying notes are an integral part of these financial statements.

# TRANS SECURITIES, INC. STATEMENTS OF LOSS FOR THE YEARS ENDED DECEMBER 31, 2001 AND DECEMBER 31, 2000

V	2001	
REVENUES		
Consulting fees	\$ 591,821	\$ 56,650
OPERATING EXPENSES:		
Employee compensation and benefits	321,130	26,312
Commissions	140,000	-
Consulting	60,000	-
Occupancy	48,077	-
Conferences and seminars	7,135	36,669
Travel	10,307	20,594
Dues and subscriptions	2,122	6,706
Professional fees	7,498	5,067
Licenses and permits	600	2,604
Office expense	6,925	6,090
Miscellaneous	1,293	1,387
Auto expense	2,099	1,660
Entertainment	5,070	2,134
TOTAL OPERATING EXPENSES	612,256	109,223
NET LOSS FROM OPERATIONS	(20,435)	(52,573)
OTHER INCOME	125	
NET LOSS	\$ (20,310)	\$ (52,573)

The accompanying notes are an integral part of these financial statements.

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#### **EXHIBIT C**

# TRANS SECURITIES, INC. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEARS ENDED DECEMBER 31, 2001 AND DECEMBER 31, 2000

	Comr	Additional Paid Retained ommon Stock in Capital Earnings (Defic				
Balances at January 1, 2000	\$	6,000		-	\$	15,050
Net loss				,		(52,573)
Capital contributed				106,552		
Balances at December 31, 2000	\$	6,000	\$	106,552	\$	(37,523)
Balances at January 1, 2001	\$	6,000	\$	106,552	\$	(37,523)
Net loss		-		-		(20,310)
Capital contributed	****		<del></del>	295,327	<del></del>	
Balances at December 31, 2001	\$	6,000	\$	401,879	\$	(57,833)

**EXHIBIT D** 

## TRANS SECURITIES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2001 AND DECEMBER 31, 2000

	2001		 2000	
CASH FLOWS FROM OPERATING ACTIVITIES:  Net loss (Increase) decrease in assets:	\$	(20,310)	\$ (52,573)	
Receivable from affiliated company Other assets Increase (decrease) in liabilities:		(2,413)	(11,981) (29,800)	
Accounts payable Total adjustments NET CASH USED IN OPERATING ACTIVITIES		(630) (3,043) (23,353)	 2,963 (38,818) (91,391)	
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of shareholder loan  Proceeds from capital contributions  Capital withdrawals  NET CASH PROVIDED BY FINANCING ACTIVITIES		295,327 - 295,327	(9,651) 213,552 (107,000) 96,901	
NET INCREASE IN CASH		271,974	5,510	
CASH AT BEGINNING OF YEAR		36,211	 30,701	
CASH AT END OF YEAR	\$	308,185	\$ 36,211	

The accompanying notes are an integral part of these financial statements.

# TRANS SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2001 AND DECEMBER 31, 2000

#### NOTE 1 - ORGANIZATION AND NATURE OF BUSINESS

Trans Securities, Inc., (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company was organized as an S Corporation in October, 1999 in the State of Connecticut. The Company received its license to operate as a broker-dealer on April 11, 2000.

Trans Securities, Inc. provides placement and advisory services for which it receives consulting fees. The Company specializes in lease receivables on aircraft, but also provides placement services for other transportation and large-ticket assets.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Income Taxes

The Company is organized as an S Corporation under the Internal Revenue Code and applicable state statutes. Under an S Corporation election, the income of the Corporation flows through to the stockholders to be taxed at the individual level rather than the corporate level. Accordingly, the Corporation will have no tax liability as long as the S Corporation election is in effect.

#### Securities Transactions

The Company records securities transactions and related revenues and expenses on a trade date basis.

Securities not readily marketable are valued at fair value as determined by management.

#### Statement of Cash Flows

For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months, that are not held for sale in the ordinary course of business.

# TRANS SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2001 AND DECEMBER 31, 2000

#### NOTE 3 - OTHER ASSETS

Other assets consist of the following at December 31:

Corporate stocks - non-marketable	<u>2001</u> \$ 13,000	<u>2000</u> \$ 13,000	
Options and warrants NASD Fidelity Bond	16,800 <u>2,413</u>	16,800 	
	\$ 32,213	\$ 29,800	

#### NOTE 4 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 8 to 1. At December 31, 2001 and December 31, 2000, the Company had net capital of \$295,852 and \$23,248, respectively, which exceeded the minimum requirement of \$5,000 by \$290,852 and \$18,248. The Company's net capital ratio was .008 to 1 and 0.12 to 1.

#### NOTE 5 – RELATED PARTY TRANSACTIONS

The Company is 100% owned by John Butler. Mr. Butler also owns 100% of Commercial Finance America, which provides personnel and administrative services, office space and related amenities to Trans Securities, Inc. For the year ended December 31, 2001, the Company paid \$100,000 for these services. There was no payment made in the year ended December 31, 2000.

#### NOTE 6 - RULE 15c3-3 EXEMPTION

The Company is exempt from the provisions of Rule 15c3-3 under paragraph (k)(2)(i) in that the Company carries no customer accounts, does not otherwise hold funds or securities for, or owe money or securities to customers, and effectuates all financial transactions on behalf of customers on a fully disclosed basis.

#### NOTE 7 - CONCENTRATIONS

The Company maintains its cash at a local financial institution. The balance in the financial institution is insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. The Company's uninsured cash balances at December 31, 2001 and December 31, 2000 were \$508,188 and \$-0-, respectively.

SUPPLEMENTARY INFORMATION

SCHEDULE 1

# TRANS SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION FOR THE YEARS ENDED DECEMBER 31, 2001 AND DECEMBER 31, 2000

	2001		2000		
Total ownership equity qualified for net capital	\$	350,046	\$	75,029	
Deductions and/or charged: Non-marketable securities Other assets Other deductions		29,800 14,394 10,000 54,194		29,800 11,981 10,000 51,781	
Net capital		295,852		23,248	
Minimum net capital requirements		5,000		5,000	
Excess net capital	\$	290,852	\$	18,248	

#### STATEMENT PURSUANT TO PARAGRAPH (d)(4) OF RULE 17a-5

There are no material differences between the computation of net capital presented above and the computation of net capital reported in the Company's corresponding unaudited Form X-17A-5 Part IIA filing as of December 31, 2001.

## SCHEDULE 2

# TRANS SECURITIES, INC. COMPUTATION OF AGGREGATE INDEBTEDNESS DECEMBER 31, 2001 AND DECEMBER 31, 2000

	 2001	2000		
AGGREGATE INDEBTEDNESS Items included in statement of financial condition: Accounts payable Total aggregate indebtedness	\$ 2,333 2,333	\$	2,963 2,963	
Excess net capital at 1,000 percent	\$ 290,852	\$	22,952	
Ratio: Aggregate indebtedness to net capital	 .008 to 1		0.12 to 1	

### TRANS SECURITIES, INC.

ACCOUNTANTS' SUPPLEMENTARY

REPORT ON

INTERNAL ACCOUNTING CONTROL

FOR THE YEARS ENDED

DECEMBER 31, 2001 AND DECEMBER 31, 2000



Partners:

Thomas F. Reynolds, CPA Frank A. Rowella, Jr., CPA Steven I. Risbridger, CPA Principal, Richard J. Proctor, CPA, CVA, CGFM

#### ACCOUNTANT'S SUPPLEMENTARY REPORT ON INTERNAL ACCOUNTING CONTROL

To the Stockholder Trans Securities, Inc.

In planning and performing our audit of the financial statements and supplementary information of Trans Securities, Inc. (the Company), for the years ended December 31, 2001 and December 31, 2000, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

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87 Old Ridgefield Road Wilton, CT 06897 (203) 762-2419 51 Locust Avenue New Canaan, CT 06840 (203) 972-5191 Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 and December 31, 2000, to meet the SEC's objectives.

This report is intended solely for the information and use of the management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Revnolds & Rowella, LLP

Ridgefield, Connecticut February 18, 2002